# National Telecommunications Institute For Policy Research, Innovation and Training (NTIPRIT)



## Workshop on "Grey Market - Operations & Related Issues"

#### 5th March 2024- 1000 Hrs to 1600 Hrs

Grey market operations in the telecom industry involves fraudulent practices related to international calling routes. Grey calling routes bypasses legal channels and use unauthorized methods to connect international calls, often at lower rates. These leads to revenue losses for telecom operators apart from impacting the call quality.

The one day workshop is being organized with the objective to enhance the understanding of officers on the subject, will also discuss the legal provisions and SOPs of the Department. Officers from various LSAs will also be presenting the Case studies related to grey market operations in their jurisdictions.

#### **Workshop Schedule**

| SN | Time (Hrs) | Session Details   |
|----|------------|---|
| 1  | 1000-1020  | Inaugration by DG NTIPRIT   |
| 2  | 1020-1100  | Session-1: Provisions in Indian Telecommunications Act, 2023 for dealing with Grey market - By Shri Kamal Kumar Agarwal, DDG (SPPI) |
| 3  | 1100-1115  | BREAK   |
| 4  | 1115-1200  | Session-2: SOP on Grey Markey Analysis - By Shri M.Raj Anup, Director (SPPI)  |
| 5  | 1200-1340  | Session-3: Case Studies on Grey Market analysis – By LSAs   |
| 6  | 1340-1430  | LUNCH BREAK   |
| 7  | 1430-1500  | Session-4: Brief on Grey Market Analysis Module/Portal under DIU - By Sh. Naveen Jakhar, ADG-DIU DoT                                |
| 8  | 1500-1600  | Session-5: Panel Discussion – Issues and Challenges & Way forward Panelists: DDG (SPPI), DDG(S) DGT HQ, DDG(S) UPE LSA, DDG(TS&PR)  |
| 9  | 1600 Hrs   | Valedictory by TS&PR Division, NTIPRIT  |

Platform: <u>Visit below link to Register for Workshop</u>

Microsoft Teams <a href="https://tinylink.net/BltRE">https://tinylink.net/BltRE</a>

### The Workshop will be Inaugurated by Shri Deb Kumar Chakrabarti DG, NTIPRIT



Shri Navneet Chouhan, DDG (TS&PR), NTIPRIT



Shri Deb Kumar Chakrabarti Director General, NTIPRIT



Organizer: Shri Vishal Dheer Director (TS&PR), NTIPRIT